

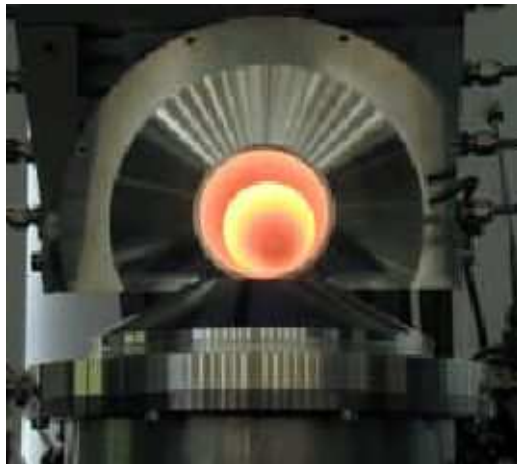


# **Xwatt Holding AG**

The Future of Energy

## **The Group for Renewable Energy**

... with the goal to consolidate the value-chain in renewable energy, starting from R&D of new technologies up to the production of alternative power.



# Executive Summary

## Business Idea

The goal of Xwatt is to become a leading company in utilizing renewable energy from sun, wind, biomass and other renewable sources. Xwatt finds the most promising high-tech R&D projects worldwide, checks and evaluates them with the help of Xwatt Scientific Board, takes participations in projects, coaches them and brings them to commercial application (building factories for the technology itself or even producing electric power).

The strategic vision of Xwatt is to assemble the whole value-chain of renewable energy in one hand and to coordinate and utilize the manifold activities (from professional scientific research to typical garage inventions) worldwide.

Following the testimonials of experts in the field Xwatt will be unique in the world with this business model.

## Startup

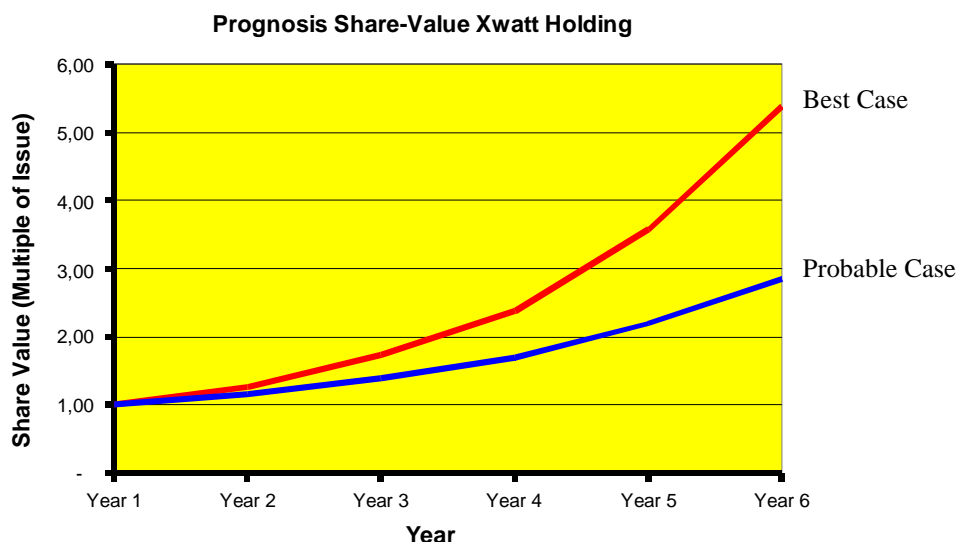
The startup will be in steps, concentrating on the most promising projects (beginning focused on solar power), but always under strict observation of economic principles, especially keeping a conservative level of liquidity. All management activities will be concentrated in Xwatt Holding.

## Need of Financing

The required financing for the underlying business plan is 20 Mio EUR for the year 1 and cumulative 116 Mio EUR until the year 6. The financing is planned with the issue of shares, regular bank credits and loans and the use of research funds and public grants.

## Valuation of the Company

The expected value of shares in a probable case and a best case is shown below.



## Investors

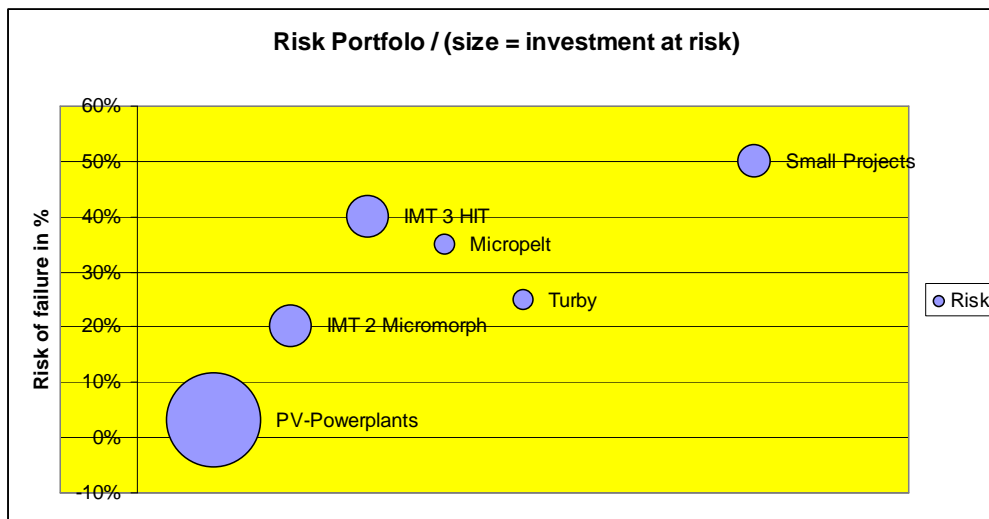
Xwatt is inviting financial investors as well as strategic investors to become shareholders. The return is attractive and the substance of the company (book value) is solid. The structure of the holding and the pipeline of projects are ready for starting.

An exit of the investor is possible from year 6 on and the expected return for an investment in round one is 29,5 % p.a. based on the current prognosis.

A longer term investment after year 6 allows the participation in developments of totally new technologies with enormous upside potential.

## Risk / Risk Management

The risks of the different single projects are balanced perfectly with the expected returns. In other words: a return of 29,5 % p.a. is expected from the selected projects



Risk profile: Investment value versus risk of loss

## Founders

*Peter Balzer* (born 1942) holds a degree in chemical engineering and is owner of Balzer-Betriebe AG, Switzerland.

*Dr. Guenther Beck* (born 1961) holds a degree in business administration, was CFO of Vobis Microcomputer in Austria and is now owner of a consulting company with focus on renewable energy.

## Scientific Board

The Xwatt Scientific Board is a panel of ten high-level persons from Research and Sciences (professors from ETH Zurich, PSI, Technical University Vienna, Technical University Munich, University of Neuchâtel, Rapperswil College, University of Economics, Vienna etc.), but also from public / national institutions (Swiss Office of Energy, Berne, Arsenal Research, Vienna etc.). This board evaluates, analyses and approves the projects.



## **Management**

The operative management of Xwatt will be taken over by the consulting company BalzerVent (Balzer-Betriebe AG) and by the founders. This ensures that Xwatt has a broad professional and experienced management from the starting point on.

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